



OMNIA PARTNERS PROGRAM

AIS and OMNIA Partners work closely together to make ordering furniture simple and easy. AIS provides quality office and contract furnishings produced at our headquarters in Leominster, MA. Our diverse cross section of products are perfect for office, educational, and institutional use. Whether you're looking for tables, seating, storage, or desking solutions, we have what you need. And, if you happen to be looking for them quickly, we can do that too. Best of all, it won't break the bank.

OMNIA Partners is the purchasing organization that provides immense purchasing power and industry-leading suppliers to public sector, educational, and non-profit organizations. With no cost to participate and no minimum order requirements, organizations of any size have the ability to purchase the products, services and solutions they need at volume discount prices that would be nearly impossible to attain individually. No project is too small to reap the benefits of this competitively solicited contract. To learn more visit: [To learn more, visit: OMNIA Partners & AIS Overview.](#)

Save Time + Money With A Competitively Sourced
Cooperative Contract

AIS & OMNIA Partners
Lead Agency: Region 4 ESC-TX
Contract Number: R191801
Last updated: 3/2023

OMNIA
PARTNERS **AIS**

FURNITURE FOR PRIVATE OFFICES OR MEETING SPACES

Calibrate® Series has you covered—case closed. This collection of high-quality laminate casegoods and conferencing solutions looks great and performs well year after year. You'll appreciate the many finish choices, hardware options and styles to choose from.



Calibrate Private Office with Height Adjustable Cantilevered Return and L Shelves. Shown with Devens Task and Side Chair.



Calibrate Private Office with Height Adjustable Table in Bookcase Base. Shown with Auburn Chair and Grafton Side Chair.



Calibrate Conferencing Table with Boat Top, Three Bases and Incorporated Power and Data. Shown with Devens Task Seating.



Calibrate End Panel Table at Standing Height with Pierce Stools.

A RANGE OF WORKSTATIONS TO SUPPORT YOUR TEAMS

Open Plan

Open landscape offices continue to resonate. And we've got the right products to fill 'em—like Divi® and Matrix®. These panel-based systems offer high panels for privacy and low panels that keep employees close to the action. For benching, we designed Day-to-Day® PowerBeam and PowerBench—two proven desking solutions for the open plan. With a variety of storage and screen options, we've got the open plan solutions to help define space and support individual needs.



Divi Linear with Channel Mounted Screens, Devens Task Chair and Mobile Pedestal Storage.



Day-to-Day PowerBeam and Height Adjustable Tables with Slimline Screens.



Matrix with Quarter Glass Panels, Tri-Wheel Laminate Mobile Whiteboard to divide stations, and Calibrate Storage.



Day-to-Day PowerBench with Slimline Screens and Suspended Caddy.

YOU'LL APPRECIATE EVERYTHING THAT'S POSSIBLE WITH AIS

AIS Training Rooms

Flip top, height adjustable and powered table options create flexible, interactive and effective training rooms. Choose from a variety of seating to support users' comfort and wellbeing.



AIS Lounge Spaces

Individual, small team, or collaborative meeting spaces provide comfort, relaxation and dedicated focus time.



AIS Café Spaces

Create engaging and flexible spaces with the level of technology support you need.



STORE YOUR STUFF, PULL UP A CHAIR, AND TAKE A SEAT AT ONE OF OUR TABLES

Storage

AIS' extensive statement of line - including lateral files, bookcases, wardrobes, suspended storage, pull-out pantry towers, personal storage, and lockers - will solve any storage need. With robust construction, tight tolerances, precision ball bearings and heavy weight shelf supports, AIS Storage will perform year after year.



Seating

When your team needs a place to sit, AIS has you covered with high-performing seating for workspaces, cafés and lounges, collaborative areas, training and conference rooms, and everywhere else. And when they need it fast, new seating can be on its way in a few days with the AIS Express Seating program.



Tables

From Monday meetings to Friday deadlines, AIS Tables deliver choice, value, and flexibility you can count on. Formal, informal, training, collaborative, café, height-adjustable, occasional — whatever you need.



CONTRACT & CONTACT INFORMATION

OMNIA Partners
Furniture, Installation and Related Services
Region 4 ESC-TX
Contract Number: R191801
May 1, 2020 to April 30, 2024

OMNIA Partners national cooperative contract
has been competitively solicited and publicly awarded by Region
4 Education Service Center and can be viewed [here](#).

[Find an AIS Rep](#) near you
omniapartners@ais-inc.com or call 800.434.7400

Systems, Casegoods, Tables, Universal, Accessories & All Screens

Discounting for all finish grades

List Price of Order	OMNIA Participant Discount
\$1-\$45,000	74%
\$45,001-\$110,000	79%
\$110,001-\$325,000	81%
\$325,001 +	Negotiable
Steel Storage Cabinets and Bookcases (S-CAB and S-BC model #'s only)	
\$1 +	65%

Divi Fast Track

Discounting for Divi Fast Track

List Price of Order	OMNIA Participant Discount
\$17,500 - \$45,000	76%
\$45,001-\$110,000	81%
\$110,001 - \$325,000	82%
\$325,001 +	Negotiable

*Divi Fast Track items cannot be combined with non-Divi Fast Track items
for additional discounting.*

Seating

Discounting for Standard, Express, and Divi Fastrack Programs

List Price of Order	OMNIA Participant Discount
\$1+	57%

*Seating cannot be combined with Systems, Casegoods, Tables, Universal,
and Specials category for deeper discounting.*

Please contact your AIS representative to verify current pricing, fees, delivery, and installation.

ORDERING INFORMATION

How to Place an OMNIA Partners Order with AIS

- 1 CONTACT** Contact an Authorized AIS Dealer.
- 2 REQUEST QUOTE** Our authorized AIS Dealer will provide a detailed quote and instructions for placing your order.
- 3 SEND P.O.** Send your completed P.O. directly to our authorized AIS Dealer.
- 4 P.O. REVIEW** Our Authorized AIS dealer will review your order for accuracy and discuss current leadtimes, delivery and installation.
- 5 SUBMIT ORDER** Our AIS Authorized Dealer will submit your order to AIS and will coordinate and communicate details on the shipment and delivery of your products.

What to include on your purchase order:

- AIS Contract number: R191801.
- PO's may be issued to the authorized dealer or directly to AIS, c/o the dealer.
- Complete shipping information and contact details.

Please contact your AIS representative to verify current pricing, fees, delivery, and installation.

